



Indo-Australian Chamber of Commerce

July 14, 2010

Business Delegation to Australia (October 9-16, 2010)

The Indo-Australian Chamber of Commerce is pleased to announce its next Business Mission to Australia from October 9-16, 2010. This is the 9th Mission that the Chamber is leading and over 140 Indian companies have participated in the previous eight Missions, and many of them have established long term business relationships in Australia.

This Delegation will visit Perth, Adelaide, Melbourne and Sydney, where in association with our fellow Chambers of Commerce, Australia-India Business Council (AIBC) and a number of leading Australian companies, a range of networking sessions, seminars and one-to-one meetings are being arranged. **We expect to interact with about 90-100 Australian companies in the four cities. This is also the first time that the Chamber delegation is visiting four cities in a single Mission.** This will be a multi-industry delegation covering a wide range of sectors.

The Chamber Missions are widely seen as the major platform for Indian SMEs to interact and establish long term business links with Australian companies, which are increasingly looking at outsourcing, marketing, investment, and joint venture opportunities with Indian companies in a variety of sectors. According to Austrade, there are about 2,100 companies, now doing business with India.

Software development, BPO and KPO, education and e-learning, aviation, accounting and financial services, engineering, auto components, textiles, food and agri-products, leather, coir, jewellery and property development are some of the areas, where Indian companies can seek profitable business in Australia. We also welcome business and management consultants seeking promotion of Indian business in Australia.

This year, we are also trying to project the opportunities for Indian SEZs as a cost effective manufacturing base for Australian companies. As India emerges as a major source for skilled migration to Australia, we also welcome Migration Agents and Placement Consultants to take advantage of these opportunities. Profiles of Delegates will be printed in a booklet and sent to Australia well in advance for fixing one-to-one appointments.

The focus of the Mission will be active business matching and effective partnership and a good deal of preparatory work is on to make the visit successful and result-oriented.

In view of the tight flight schedule, we would like to limit the participation to 15 delegates. We have negotiated a competitive travel package. The details are given in the attached sheet. Those, who wish to participate in the Delegation, should send their confirmation **by July 30, 2010**. Please note visa processing might take about 3 weeks and, therefore, early registration will avoid last minute rush.

C. Sarat Chandran
Director

**IACC Delegation to Australia
(October 9-16, 2010)**

Terms and Conditions

Cost:

Per Delegate: Rs. 1,95,000/-
Special Package for Members: Rs. 1,85,000/- } This amount may be partly payable
in foreign exchange

The cost covers:

- Chennai-Singapore-Perth-Adelaide-Melbourne-Sydney-Singapore-Chennai Economy Class (with an option of stopover at Singapore on return journey)
- Tax on the air fare
- Departure taxes in India and Australia
- Accommodation on single occupancy in premium hotels for 6 nights/7 days plus Breakfast (laundry, phones, room service and expenses of personal nature not included)
- Airport transfers in Australia
- Conveyance for IACC organized events
- Fee for participation in official functions
- Charges for the organizational expenses for the entire programme
- Sight-seeing trips in all the four cities
- Visa charges **not** included. The Chamber will, however, assist in visa clearance.

The Indo-Australian Chamber of Commerce or its executives or affiliates cannot be held responsible for any accident, injury, loss of property or death in the course of the tour in India or abroad.

By submitting the registration form, the delegate agrees to abide by the terms and conditions decided by Indo-Australian Chamber of Commerce.

The last date for registration is **July 30, 2010**.

TENTATIVE PROGRAMME
(October 9-16, 2010)

October 9	Saturday	Night	Departure for Singapore / Perth
October 10	Sunday	Evening	Arrival at Perth
October 10	Sunday	Night	Sight-seeing being planned
October 11	Monday	Morning	Networking Session with Chamber of Commerce and Industry of Western Australia (CCIWA)
October 11	Monday	Noon	Networking Lunch hosted by Australia India Business Council (AIBC), Western Australia
October 11	Monday	Afternoon	Departure for Adelaide
October 11	Monday	Night	Arrival at Adelaide
October 12	Tuesday	Morning	Networking Session followed by Lunch hosted by AIBC-SA & Business SA
October 12	Tuesday	Afternoon	Sight-seeing being planned
October 12	Tuesday	Evening	Departure for Melbourne
October 13	Wednesday	Morning	Seminar and Networking Session followed by Lunch hosted by AIBC (Victoria)
October 13	Wednesday	Afternoon	Interactive Meeting with ANZ Banking Corporation
October 13	Wednesday	Evening	Sight-seeing being planned
October 14	Thursday	Morning	Breakfast Meeting with Pitcher Partners Consultancy Pty Ltd
October 14	Thursday	Noon	Departure for Sydney
October 14	Thursday	Evening	Networking Session followed by Dinner hosted by AIBC (New South Wales)
October 15	Friday	Morning	Networking Session hosted by Commonwealth Bank of Australia
October 15	Friday	Afternoon	One-to-one Meetings
October 15	Friday	Evening	Sight-seeing cum Cruise being planned
October 16	Saturday	Full Day	Free Time for follow up / personal meetings
October 16	Saturday	Evening	Departure for Singapore / India

REGISTRATION FORM

**IACC DELEGATION TO AUSTRALIA
(October 9-16, 2010)**

Indo-Australian Chamber of Commerce
'Arjay Apex Centre', III Floor
New No. 51 (Old 24), College Road
Nungambakkam
Chennai – 600 006

Dear Sirs,

I am pleased to confirm my participation in IACC delegation to Australia

Name.....

Designation.....

Company.....

Address.....

.....

.....

E-mail.....

Telephone..... Mobile.....

Fax..... Website.....

Please find herewith Cheque/Demand Draft for Rs. 50,000/- drawn in favour of ***Indo-Australian Chamber of Commerce***, payable at Chennai, towards advance and registration charges for my participation. I agree to pay the balance amount within a week from receipt of intimation from IACC.

Three passport size photographs are enclosed.

Name:
Date:

Signature:
Place:

PROFILE

PROFILE	
Name of the Company	
Name of the Delegate	
Designation	
Products / Services	
Brief History/Background of the Company	
Business interests in Australia	
Address	
Phone/s:	Mobile:
Fax:	Email:
Website:	